September 5, 2019

Dear Potential Sponsor or Vendor,

I am pleased to announce the 39th annual convention of the American Black Chiropractic Association to be held on June 25th—28th 2020 at Life Chiropractic College’s West campus in Hayward, California (the Bay Area). We would like to invite your company to be a sponsor or vendor during this festive occasion.

In the last 39 years, the ABCA has been instrumental in the encouragement, development, and success of minority chiropractors across the nation. We have been able to provide scholarships to deserving students to help them along the way so they may concentrate a little more on an already stressful school curriculum. We have active Student ABCA (SABCA) chapters throughout chiropractic colleges in the nation which consistently work in their schools and communities to promote chiropractic and diversity.

By displaying your products at ABCA conventions, it allows our doctors and future doctors to become familiar with your products so as they graduate from school and/or continue to advance, they carry the knowledge of using your product, which means a career long relationship between your company, our doctors, and the ABCA. This means a nation-wide network for your company to connect.

Over the last few years, the nation’s economy has prevented many from having the numbers they would like to have at conventions. So once again this year, this executive board has taken action! We want to touch as many doctors and students as possible, so we have included our discounted registration fees into our membership fees to ensure that each member of the ABCA can participate in our convention and gain exposure to all of our Vendors, Sponsors and Affiliates.

I have attached a vendor registration form. There will be numerous times allotted during the convention agenda specifically designed to drive traffic to the vending area. We have attached sponsorship opportunities for you to consider as well, which would allow you to display your company throughout the convention and on our website if you desire to become more involved with the ABCA and our annual convention.

You should contact Dr. Brandi Childress, our Treasurer, at (678) 891-2611 for further information or with any questions you may have.

Thank you again for your continued support of the ABCA.

Innately,

Micheala E. Edwards, D.C.
Convention Chairman
ABCA 2020 Convention Sponsorship Opportunities

Harvey Lillard Banquet ($10,000): Saturday, June 27, 2020

 THEME: Formal/Black Tie
Invited guests will enjoy a plated meal as our scholarships and special awards are presented and newly elected officers are sworn in.

Sponsor will receive the following:
- 4 Tickets with reserved seating
- Opportunity to address participants during program (10 minutes)
- 1 promotional item or ad to be included in the official registration bags
- One year exposure on the ABCA website & in official ABCA Newsletter
- Logo or name on event ticket and/or program
- Verbal recognition throughout convention
- Social media recognition on ABCA site

Dr. Bobby Westbrook Luncheon ($5,000): Friday, June 26, 2020
Invited guests will enjoy a lunch buffet as our convention sponsors and vendors are formally introduced.

Sponsor will receive the following:
- 2 Tickets with reserved seating
- Opportunity to address participants during program (10 minutes)
- 1 promotional item or ad to be included in the official registration bags
- One year exposure on ABCA website & in official ABCA Newsletter
- Logo or name on event ticket and/or program
- Verbal recognition throughout convention
- Social media recognition on ABCA site

Welcome Reception ($4,000): Thursday, June 25, 2020
Invited guests will be casually welcomed to the host site & convention while enjoying music and light hors d’oeuvres.

Sponsor will receive the following:
- 2 Tickets with reserved seating
- Opportunity to address participants during program (10 minutes)
- 1 promotional item or ad to be included in the official registration bags
- One year exposure on ABCA website & in official ABCA Newsletter
- Logo or name on event ticket and/or program
- Verbal recognition throughout convention
- Social media recognition on ABCA site

The following sponsors will be given recognition as official Convention Sponsors in our “Sponsor Spotlight” on the ABCA website. These Sponsorships may be paid for online at any time at www.ABCAchiro.com:

Platinum Level sponsor $3,000
Gold Level Sponsor $2,000
Silver Level Sponsor $1,000
Bronze Level Sponsor $500

Along with your sponsorship of $3,000 or more, you will be given free vendor space in our vending area, and 1 promotional item or ad that will be included in the official registration bags. Gold Level Sponsors will receive vendor space at half the price. Otherwise, vendor space will be $350.

*For those who may be interested in sponsoring one of our Continuing Education Speakers, please contact our Convention Chairman, Dr. Micheala Edwards for more information at DrMEEdwards@ymail.com, or call (214) 952-1280.

Thank you for supporting the American Black Chiropractic Association!
The ABCA is a registered non-profit organization. Our tax i.d. is 43-1250320.
2020 Annual Convention Sponsorship/Vendor Application

Please complete this form to apply for sponsorship or vendor space at the ABCA’s 39th Annual Convention in Hayward, California, June 25-28, 2020. The host hotel will be the Aloft Silicon Valley. Sponsorship is limited and will be assigned on a first come first serve basis.

Company Name__________________________________________

Contact Name:____________________________________ Title____________________________________

Address____________________________________ City__________ St____ Zip____________

Phone_________________ Office Fax ___________ Cell Phone____________

Email____________________________________ website____________________________________

Sponsorship:

_____ I would like to sponsor the ___________________ in the amount of $________

_____ I would like to be a platinum / gold / silver / bronze sponsor (circle one).

Vendor Tables:

Please reserve ________ (number) vendor tables for me in the vendor area of the ABCA’s annual convention at the following cost of $350/table.

Note to Vendors: All tables will be covered and skirted, no need to bring your own table covers. Vendors may set up tables any time after 12 PM Thursday. The majority of convention traffic will occur on Friday, June 26th.

Payment enclosed ( ) Money Order ( ) Check ( ) Credit Card Total:___________

Credit Card #_______________________________ Card Type: Visa/MC/Discover

Exp. Date _______ CVV #_______

Billing address for card______________________________________________________________

Signature_______________________________________ Date__________________________

The ABCA is a registered non-profit organization. Our tax ID is 43-1250320.

Registration form and payment should be mailed to:

ABCA Treasurer
PO BOX 725013
Atlanta, GA 31139
ABCA Exhibitor/Sponsor Rules and Regulations

• Under the terms of the contract, the exhibitors and/or sponsor agrees to pay the total fees along with this application. It is understood that the contract may be cancelled in writing by an exhibitor prior to May 31, 2020. After May 31st, Fifty (50) percent of the total contracted space will be retained by ABCA. **No cancellation of exhibitor space contract will be accepted, or refunds made after June 1, 2020.**

• **There will be no cancellation of sponsorship once this application is accepted.**

• All paid Exhibitors (up to 2 people) and/or Sponsors are invited to attend all food events hosted by the ABCA during the convention.

• The American Black Chiropractic Association will not assume liability or responsibility for damage, loss, or injury to an exhibitor, sponsor, or representative caused by fire, theft, utility malfunction, accident, or labor dispute. An exhibitor is liable for any damage his/her exhibit or personnel causes to property.

• Exhibitors and/or Sponsors with exhibits agree to break down and pack up all items by 12 p.m. on Saturday of the convention.

• Exhibitors and/or Sponsors agree to ship all materials and boxes as prepaid shipments that will arrive no earlier than 3 days prior to the start of the convention and must be delivered back to the original sender, charged to the sender, no more than 48 hours after the convention is over (or storage fees of $15/day per box will be charged). Collect shipments will not be accepted.

• **All shipments must reference the “ABCA National Convention Exhibit Material, June 25, 2020” and sent to:**

  Life Chiropractic College West Campus  
  25001 Industrial Blvd.  
  Hayward, CA 94545

We hereby make application for sponsorship or exhibit space at the 2020 ABCA National Convention. We understand this application becomes a contract when signed by us and accepted by ABCA. We have read and agree to abide by all, rules, regulations, requirements, and conditions as outlined in the agreement form.

The agreement authorized by:

_____________________________  __________________________
Print Name  Title

_____________________________  ______________
Signature  Date

**PLEASE KEEP A COPY OF THIS SIGNED AGREEMENT FOR YOUR RECORDS**